

# Luther.



## **Luther.Solutions**

### **Legal Process & Technology Services**

# Content

<b>Introduction .....</b>	<b>3</b>
<b>Legal Process Management: Holistic process design and optimisation.....</b>	<b>4</b>
<b>Legal Tech: Technology support .....</b>	<b>5</b>
<b>Legal Project Management: Expertise in methods and management .....</b>	<b>6</b>
<b>Managed Legal Services: Innovative legal services using Legal Tech tools .....</b>	<b>7</b>
<b>Hits the mark. Luther.....</b>	<b>8</b>
<b>Our locations .....</b>	<b>9</b>
<b>Our industries .....</b>	<b>10</b>
<b>Our practice areas .....</b>	<b>11</b>
<b>Our awards .....</b>	<b>12</b>

# Introduction

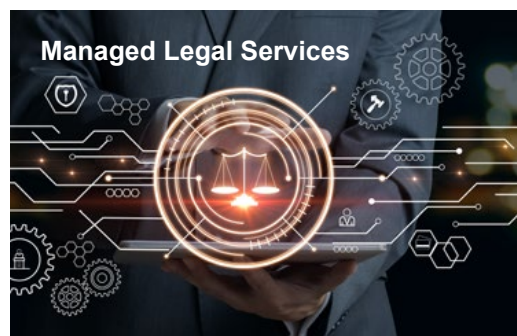
The digital revolution is in full swing. Global groups of companies, medium-sized businesses and start-ups are looking for the best possible solution to maintain or even improve their position in a volatile competitive environment. Existing business models are being challenged as new, innovative forms of collaboration emerge. This revolution is accelerated by numerous technological developments, such as cloud computing, digital platforms, big data and artificial intelligence, the internet of things (IoT) or blockchain technology.

Corporate legal departments are also faced with new challenges in light of this increased complexity in conjunction with an increasing level of regulation and stringent compliance and risk management requirements. Cost-cutting programmes and staff reductions are additional challenges for legal departments. They are required to provide legal assistance during the change process initiated by the company and to proactively shape their own transformation. To this end, it is necessary to carry out a wholistic examination of the department's portfolio of services and adjust it, if necessary. New workflows

and processes as well as the use of innovative, technical solutions or new forms of collaboration with partners need to be designed in the process. In order to fulfil their function as a strategic business partner within the company, they must, in particular, handle day-to-day business efficiently to create room for innovations and strategic issues.

Luther.Solutions can provide assistance during all phases of the upcoming transformation of the legal department, from strategic dialogue to process and organisation design, the use of Legal Tech solutions in operations or when carrying out a client mandate or the design of innovative forms of collaboration with internal and external business partners. Our interdisciplinary teams and proven methods, procedures and tools ensure a measurable increase in quality, efficiency and transparency in day-to-day business and when carrying out complex mandates from clients.

On the following pages, you can learn more about our portfolio of solutions for designing the legal department of the future.





# Legal Process Management: Holistic process design and optimisation

For the operations of legal departments and the handling of complex cases, new, innovative ways to collaborate, to design workflows and to exchange information and knowledge need to be developed and firmly established. The solution area “Legal Process Management” provides a proven approach to modelling and designing legal processes or service offerings in order to make it possible to respond flexibly to changes and to the requirements of the organisation and/or the projects. By analysing, designing and optimising processes and workflows, the Luther.Solutions experts develop concepts that lead to more efficient handling of tasks within the organisation or when carrying out a client mandate.

We hold workshops with experienced staff from the organisation and use evaluated information to jointly identify potential in the process and organisational structure and give recommendations for implementation. Future workflows within the organisation or the client mandate are mapped together with concrete, evaluated recommendations for action. The newly developed work steps are described in detail in the process with a view to improving and facilitating work from a user and requesting party's perspective. The goal is to increase efficiency, quality and transparency in the handling of tasks.

In many cases, one element of success is the support of processes and procedures by digital services and/or the automation of workflows. The identified potential resulting from using modern IT solutions (Legal Tech) is then worked out in detail, programmed by our specialists, if required, and implemented in the existing areas of work.

## Our consultancy services

- Recording existing processes and the respective added value for the organisation, including generating a strengths/weaknesses profile
- Providing a transparent description of the interaction with the various areas and stakeholders
- Analysing process flows and the IT tools/Legal Tech used for the processes
- Establishing a uniform, coordinated process architecture (legal framework) for the legal department
- Identifying potential and designing target processes
- Enhancing efficiency using innovative IT solutions (Legal Tech)
- Developing a custom implementation plan
- Drafting accompanying communications and organising training for the organisation



# Legal Tech: Technology support

**Our Luther.Solutions experts design and create the digital services and solutions that were jointly developed as part of the Legal Design from a user's perspective. This includes the automation, adoption or simplification of work steps and functions using tools and IT solutions. The goal is to increase efficiency, quality and transparency in the handling of tasks by means of such solutions.**

This is done using no- and low-code applications, as well as innovative communication platforms. The solutions are developed in moderated workshops with participants from the client and Luther. Legal Tech services can include the automation of recurring documents or templates, or tools to manage recurring legal queries intuitively and efficiently within the organisation. Platforms are used for efficient communication when carrying out the client mandate, for the central storage and structuring of documents and information or for the optimised presentation of project progress. Our specialists design these solutions and integrate them into the work carried out for the client or the client's workflows. Education and training ensure that the solution becomes embedded in the organisation.

## Our consultancy services

- Holding innovation workshops for the purposes of an in-depth identification of problems and challenges from a user's perspective
- Brainstorming ideas and possible optimisations, also taking into account the solutions offered by providers (market screening)
- Generating and assessing ideas for solutions
- Finetuning the work steps and the functionality of the tools
- If needed: developing prototypes, including carrying out comparisons
- Designing IT solutions based on Legal Tech tools (low/no-code applications)
- Developing automation routines based on RPA or Microsoft products
- Creating documentations and training materials, as well as providing education & training for end users
- Supporting the organisation during implementation
- If needed: providing user support





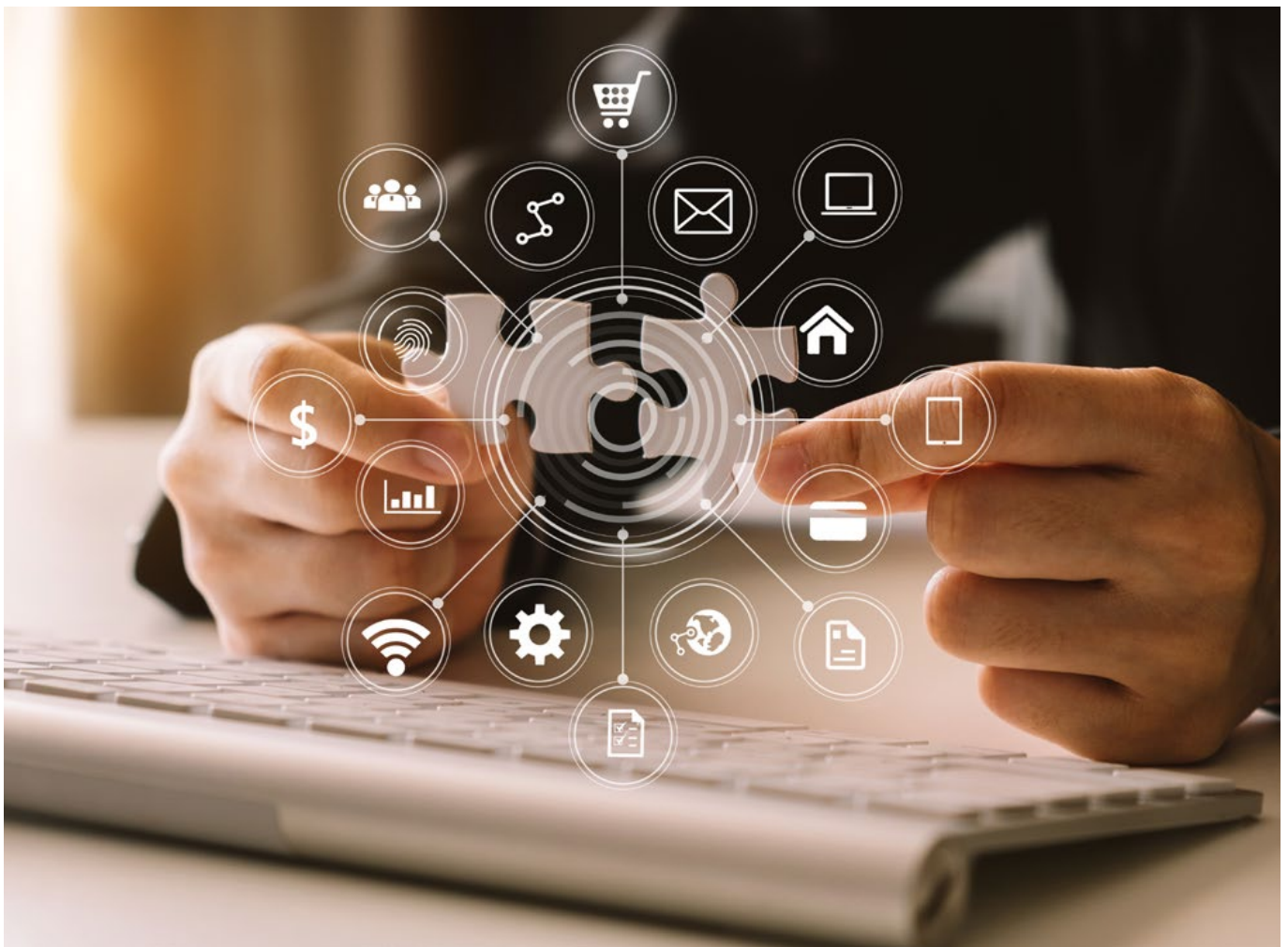
# Legal Project Management: Expertise in methods and management

Our Luther.Solutions experts provide support in the efficient management of complex projects within the organisation or when carrying out a client mandate. This support during a project or client mandate can be divided into the topics of initiation, planning, control and closure. We use proven procedural models and tools to increase efficiency, quality and transparency in the handling of tasks.

We quickly and competently set a project team working (initiation support and project planning), ensure a clear flow of information within the client mandate team (regular management meetings, information hub and exchange of information) and provide proactive project management support (task monitoring, status reporting, issue tracking). This service takes the strain off the technical team and leads to a smooth project process. In doing so, we draw on an in-depth knowledge of project management methods and tools. If required, we train the project team in the use of the methods and tools used.

## Our consultancy services

- Initiation support for project teams: goal definition and analysis, organisational set-up (processes & tools)
- Project planning: work packages, resources, input and output formats, costs
- Information exchange: communication, regular management meetings, documentation
- Document and knowledge management
- Project monitoring and control: open issues, risks, time schedule, costs
- Visualisation/project cockpit
- Configuration and change management
- Project marketing and communication
- Visualisation/project cockpit, collaboration platform



# Managed Legal Services: Innovative legal services

In this area, Luther.Solutions supports the processing of complex legal tasks through seamlessly integrated digital tools, thereby ensuring fast and efficient handling of the client mandate. We work closely with start-ups and technology providers to integrate innovative solutions into our Luther practice areas in a user-centred manner.

We provide such integrated legal services in the following contexts, for example: handling of mass actions (case handling, management and reporting), subsidy management (use of AI components), contract management and monitoring (automation and communication platforms), or in the case of a (partially) outsourced legal department. The focus here is on the seamless integration of Legal Tech tools to support the legal mandate from the client. By combining these elements, we ensure the efficient processing of the requested legal service.

## Our consultancy services

- Case management tool for handling mass actions: case handling, deadline management, reporting & controlling
- Subsidy management: AI support in the search for subsidies, document automation, collaboration
- Contract management & monitoring: document automation, collaboration
- Outsourced legal department: collaboration and task management
- Efficient performance of due diligence reviews using innovative reporting & communication tools



# Hits the mark. Luther.

Luther Rechtsanwaltsgesellschaft mbH is one of the leading corporate law firms in Germany. With some 420 lawyers and tax advisors, we can advise you in all fields of German and international corporate law. In addition to having offices in every economic centre throughout Germany, we are also present in 11 locations abroad: in Brussels, London and Luxembourg in Europe, and in Bangkok, Delhi-Gurugram, Ho Chi Minh City, Jakarta, Kuala Lumpur, Shanghai, Singapore and Yangon in Asia.

Our advisory services are tailored to our clients' corporate goals. We take a creative, dedicated approach to achieving the best possible economic outcome for each of our clients. The name "Luther" stands for expertise and commitment. With a passion for our profession, we dedicate all our efforts to solving your issues, always providing the best possible solution for our clients. Not too much and not too little – we always hit the mark.

We know how crucial it is to use resources efficiently and to plan ahead. We always have an eye on the economic impact of our advice. This is true in the case of strategic consulting as well as in legal disputes. We have complex projects on our agenda every day. At Luther, experienced and highly specialised advisors cooperate closely in order to offer our clients the best possible service. Thanks to our fast and efficient communication, permanent availability and flexibility, we are there for you whenever you need us.

Luther has been named "Law Firm of the Year: Germany 2021" and also "European Law Firm of the Year 2021" by The Lawyer, one of the most well-known legal magazines worldwide.



## About unyer

unyer, founded by Luther and Fidal in 2021, is a global organisation of leading international professional services firms. Besides law firms, unyer is also open to other related professional services, especially from the legal tech sector. unyer is based in Zurich as a Swiss Verein. unyer is globally connected but has strong local roots in their respective markets.

unyer has an exclusive approach and only accepts one member firm from each market. unyer members offer its clients full services across all jurisdictions with a compelling industry focus. The organisation has an annual turnover of more than EUR 650 million and includes over 2,550 lawyers and advisors in more than 10 countries in Europe and Asia. In September 2021, Pirola Pennuto Zei & Associati joined the international organisation. In the spring of 2023, the Austrian law firm KWR joined the group. [www.unyer.com](http://www.unyer.com)

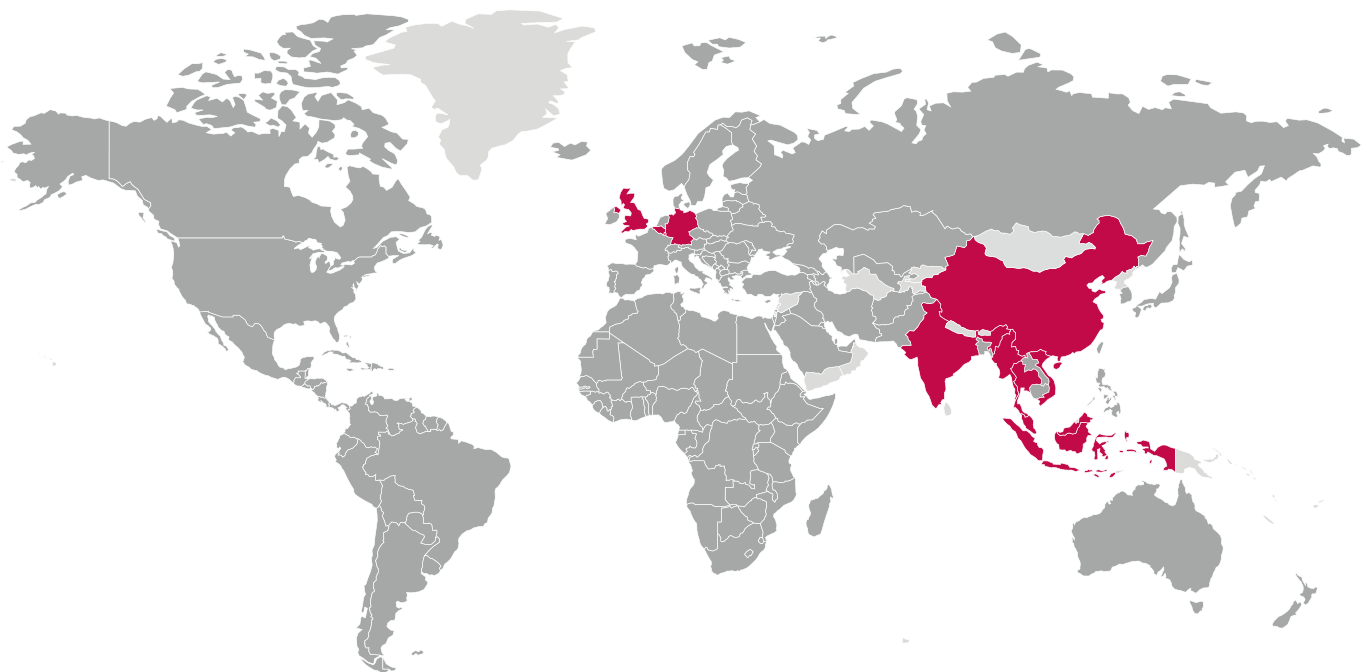




# Our locations

We have a global outlook, with international offices in 11 key economic and financial centres in Europe and Asia. We also maintain close relationships with other commercial law firms in all relevant jurisdictions. Luther is a founding member of unyer ([www.unyer.com](http://www.unyer.com)), a global organisation of leading professional services firms that cooperate exclusively with each other. This way, we ensure a seamless service for our clients throughout their demanding international projects.

Our partner firms are based in Africa, Australia and New Zealand, Europe, Israel, Japan and Korea, the Middle East, Russia and the CIS, South and Central America, the US and Canada.



- Luther locations
- Best friends

### Our locations

Bangkok	Jakarta
Berlin	Kuala Lumpur
Brussels	Leipzig
Cologne	London
Delhi-Gurugram	Luxembourg
Dusseldorf	Munich
Essen	Shanghai
Frankfurt a.M.	Singapore
Hamburg	Stuttgart
Hanover	Yangon
Ho Chi Minh City	

# Our industries

We focus on advising transactions with respect to targets in five industries.

## Energy



Conventional or renewable energies: We work efficiently and sustainably.

## Health Care & Life Science



With our expertise, we have our finger on the pulse of time.

## Information Tech & Telecommunications



We connect today with tomorrow.

## Mobility & Logistics



We understand what gets you moving and can set you on the right course.

## Real Estate & Infrastructure



We lay the foundation for you to build on.

# Our practice areas

Antitrust Law

Capital Markets &  
Banking

Commercial &  
Distribution Law,  
Product Liability/  
Product Compliance

Complex Disputes

Compliance &  
Internal Investigations

Corporate/M&A

Data Protection Law

Employment Law

Energy Law

Environment &  
Planning Law  
Regulatory

Financial Services  
Investment Funds &  
Alternative Investments

Insurance Law

International  
Trade Law

IP & Copyright Law

IT Law

Media & Entertainment

Notarial Services

Public Procurement  
Law

Public Subsidies/  
State Aid Law

Real Estate

Restructuring &  
Insolvency

Start-ups & Venture  
Capital

State, Administration,  
Public Undertakings

Tax Law

Telecommunications  
Law

White-Collar Crime &  
Tax Offences



# Our awards



## JUVE

In the 2022/2023 JUVE Guide to Commercial Law Firms, 52 lawyers from Luther were recommended, and 10 of these were also listed as “leading advisors”. The legal publisher JUVE ranked Luther in 31 areas of law. In 2022, Luther was nominated for the JUVE award “Employment Law” as well as “Real Estate” and was named “Law Firm of the Year” by JUVE in 2019. In the past, Luther already won the JUVE award “Law Firm of the Year 2017 for Environmental and Regulatory Law”.



## The Legal 500

The Legal 500 Germany 2023 recommends Luther in 30 areas of law, with “Top Tier” rankings in two of these areas. 72 lawyers are being recommended, 12 of whom have been specially recognised as “Leading Individual” or “Next Generation Partner”. Luther has also been included for Germany in the first edition of **The Legal 500 Green Guide EMEA 2022**. This guide provides an overview of law firms’ engagement with sustainability, including both work for clients as well as firms’ own best practices and initiatives.



## Chambers

In 2023, Luther was recognised by Chambers Europe for 13 practice areas in Germany as well as in two practice areas in Luxembourg. Moreover, 15 partners were included in the Individual Ranking. Additionally, in 2023, Luther was recognised by Chambers Global in three advisory areas in Germany and Myanmar, while five partners were also included in the Individual Ranking.



## The Lawyer European Awards

Luther has been named “Law Firm of the Year: Germany 2021” and also “European Law Firm of the Year 2021” by The Lawyer, one of the most well-known legal magazines worldwide.



## Kanzleimonitor

Kanzleimonitor 2022/2023 recommends Luther in 25 areas of law and has also included 16 Luther lawyers among the recommended lawyers mentioned by name.

## Best Lawyers

### „Best Lawyers in Germany 2024“

For the year 2024, 99 lawyers have been recommended by Luther as “Best Lawyers in Germany 2024”, an award presented by the US publisher “Best Lawyers” in cooperation with the German Handelsblatt, including one partner as “Lawyer of the Year” for his area of law, and 19 colleagues who have received the recommendation “Best Lawyers - Ones to Watch”.



## WHO'S WHO LEGAL

WHO'S WHO LEGAL listed 21 lawyers in December 2022, four of whom were recognised as Thought Leaders, which is the highest award, and three of whom were named Future Leaders.

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For reasons of better legibility, the simultaneous use of gender-specific language forms is dispensed with. Corresponding terms apply in principle to all genders in the sense of equal treatment. The abbreviated form of language has editorial reasons and does not imply any valuation.

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# Luther.

**Bangkok, Berlin, Brussels, Cologne, Delhi-Gurugram, Dusseldorf, Essen,  
Frankfurt a.M., Hamburg, Hanover, Ho Chi Minh City, Jakarta, Kuala Lumpur,  
Leipzig, London, Luxembourg, Munich, Shanghai, Singapore, Stuttgart, Yangon**

You can find further information at:

[www.luther-lawfirm.com](http://www.luther-lawfirm.com)

[www.luther-services.com](http://www.luther-services.com)

